

ATTACHMENT I

List of Cisco or Cisco-Equivalent Products and Services in RFP

Section 3.4.A - requires the proposers to adhere to City hardware and software standards as described in Section 3.21, but in cases where products other than City standards are proposed, a business case supporting the alternative choice is required.

Section 3.4.B - requires the proposer “to propose tight integration with Cisco Internet Operating System (IOS) that utilizes the full functionality and robustness of the feature set(s) found in Cisco’s networking equipment.”

Section 3.4D - states that the City will not pursue custom development or extensive product customization. It says that the City desires a function-rich base product with minimal modifications required by the City of the RFP.

Section 3.10.3.A.10.E - states in relevant part that the desired IP telephone set is the Cisco IP Phone 7940 or similar Manager Set or equal.

Sections 3.11.A and B - restate the requirement that the proposer must be an authorized Silver/Gold/Platinum [sic] Certified Cisco Partner with the required specified specializations, and that one or more Cisco certified Networking Experts must perform all work.

Sections 3.11.D and E - state in relevant part that a CCIE [Cisco Certified Internetworking Expert] with direct experience with Cisco Works 2000 and Cisco VMS and Intrusion Detection shall perform Network management and security configuration.

Section 3.12 - states that the proposer must send City of San Jose (CSJ) support staff to Cisco’s IP Telephony (CIPT) training course or equal. The RFP states that the City desires that CSJ support staff become certified in the following or equivalent minimum areas prior to installation: Interconnecting Cisco Network Devices, Implementing QoS (Quality of Service), Installation & Repair, Cisco Internetwork Troubleshooting, Applicable CiscoSecure security hardware and software, Cisco IP Telephony, Cisco Catalyst 6500 Switch Training, and Cisco Works Fundamentals.

Section 3.15.A - requires the design and installation of converged voice-data infrastructure network using the existing fiber optic cable backbone, and including a fault tolerant, redundant, gigabit speed backbone, to support Cisco AVVID architecture or equal.

Section 3.15.B - requires the design and installation of integrated security hardware and software to use the Cisco SAFE architecture or equal.

Section 3.16.1 - describes the proposed San Jose network with a proposed network diagram (Ex. G to the RFP), which according to persons interviewed is a Cisco-based system diagram because the icons used to indicate equipment are Cisco-type icons.

Section 3.16.2.A - requires configuration of all of the equipment listed in Att. E to the RFP, which is the Hardware Configuration consisting of Cisco equipment.

Section 3.16.2.B - requires the specified configuration of switches to include Cisco “SAFE” security configuration on all components.

Section 3.16.2.E - requires the complete configuration of Cisco Works 2000 to include all switches, route processors and other listed components.

Section 3.17.D - recommends the use of Cisco Works 2000 LMS and Voice Health Monitors or equivalent for ongoing monitoring and diagnostics.

Section 3.18.1 - requires the use of a Cisco SmartNet service plan or equivalent for ongoing maintenance and Service for all of the Cisco equipment.